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San Francisco, February 25th, 2020

Letter of reference for Sophia Lange

Dear Madam or Sir,

I write this letter to give my strongest recommendation for Ms Sophia Lange. Ms Lange is a uniquely talented, driven and intelligent applicant and I have no doubt she will excel in all her future endeavors.

But first, let me briefly introduce myself. I am the Chief Technology Officer of Aiwa Health Inc. (doing business as Probably Genetic). Probably Genetic is a San Francisco-based company providing genetic testing services for the 200 million people globally living with rare genetic diseases. Probably Genetic is backed by some of Silicon Valley's most successful investors, including Y Combinator (known for AirBnB, DropBox, Reddit and others) and Khosla Ventures. Before co-founding Probably Genetic, I was a prize research fellow at the University of Oxford in Theoretical Astrophysics. I am a Forbes 30 under 30 winner and have won awards at TechCrunch's Disrupt London Hackathons. I hold a PhD in Astrophysics from the University of Cambridge and two B.S. degrees in Physics and Astronomy from the University of Maryland, where I graduated magna cum laude.

Ms Lange served as an executive consultant to our leadership and has been instrumental for our success in five key areas:

- 1. Business development:** Ms Lange managed a team of two staff members to build our Facebook customer acquisition channel. Under her leadership, her team reached out to over 300 user groups, representing millions of potential customers. She implemented our business development strategy flawlessly, helping us build a market presence.
- 2. Market research:** Ms Lange conducted several in-depth market research projects to inform our corporate strategy. She produced a detailed study of regulatory frameworks in Europe for genetic testing. Further, she created a database of clinical trials being conducted globally for rare genetic diseases for us. Lastly, she created an analysis of available treatment options for a range of rare genetic diseases.
- 3. Integration development:** To ensure continuous updates of our corporate strategy, Ms Lange developed automated integrations from public databases into our corporate communications platform. Her integrations have become a vital part of our corporate intelligence development.
- 4. Social media marketing:** Ms Lange is in charge of our company's social media presence across several platforms, including Facebook, Twitter and Instagram. As such, she is our brand custodian and manages communications with our community.

- 5. Design:** Ms Lange is a uniquely talented artist and created a variety of design for us, including presentation slides, landing pages, and corporate merchandise.

Ms Lange completed all of the tasks assigned to her thoroughly and timely. Analyses conducted by her are clearly structured and demonstrate a deep understanding of all covered topics. She quickly mastered the fundamentals of fields that were previously foreign to her, including biomedical research and rare genetic disease diagnostics. She is a team player in the truest sense of the word and quickly learns from feedback. Ms Lange demonstrated an ability to creatively solve problems and bring her own experience into her work that far exceeds expectations for anyone of her tenure. Most importantly, Ms Lange's work has become a valuable basis for multiple elements of our business. We are proud to call her a colleague.

I support Ms Lange with no reservations. Should you have any questions, please do not hesitate to get in touch with me.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Harley Katz', written in a cursive style.

Dr. Harley Katz
CTO, Probably Genetic